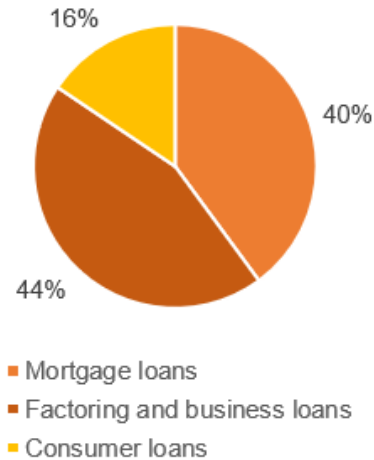


Period highlights

Portfolio volume at a comparable level to last year

- Total loan portfolio close to €5.9M
- The volume of factoring has almost doubled YoY



Portfolio as of 30.06.2019

Profitability on the rise

- Net income has increased nearly 10% YoY
- There are no significant changes in operational expenses
- The period's EBTDA has increased 13% over the past 12 months

Funding has improved

- Equity has been increased in 6 months by ca **40,000€**
- May 2019 saw a successful **refinancing** of bonds worth €5M. The new bonds have a maturity of 3 years and a 0.25 pp lower interest rate than previous bonds.

Contact for additional information

Andrus Alber

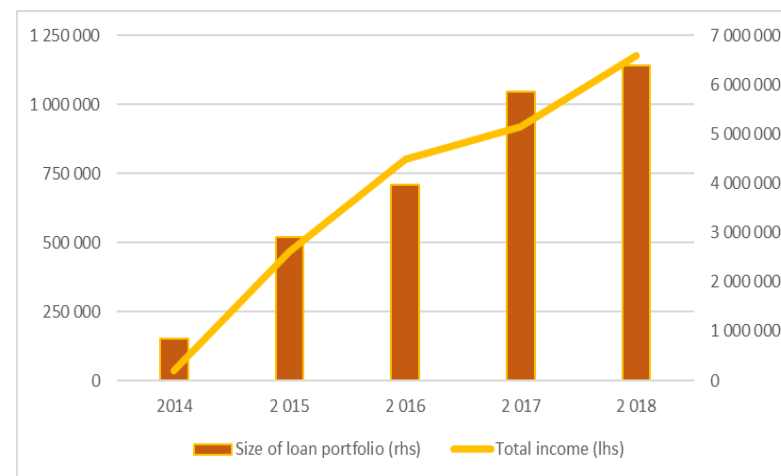
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2019 half-year results

By the end of the first six months of 2019, Finora's loan portfolio was at **€5.9M**. Compared to the second half of 2018, a decline can be seen in mortgage loans whereas **factoring** has increased **by 40%**. YoY growth of factoring was over **90%**.

Due to the rapid growth of factoring, the first half of 2019 saw a record of over **€3.5M in new loan sales**.



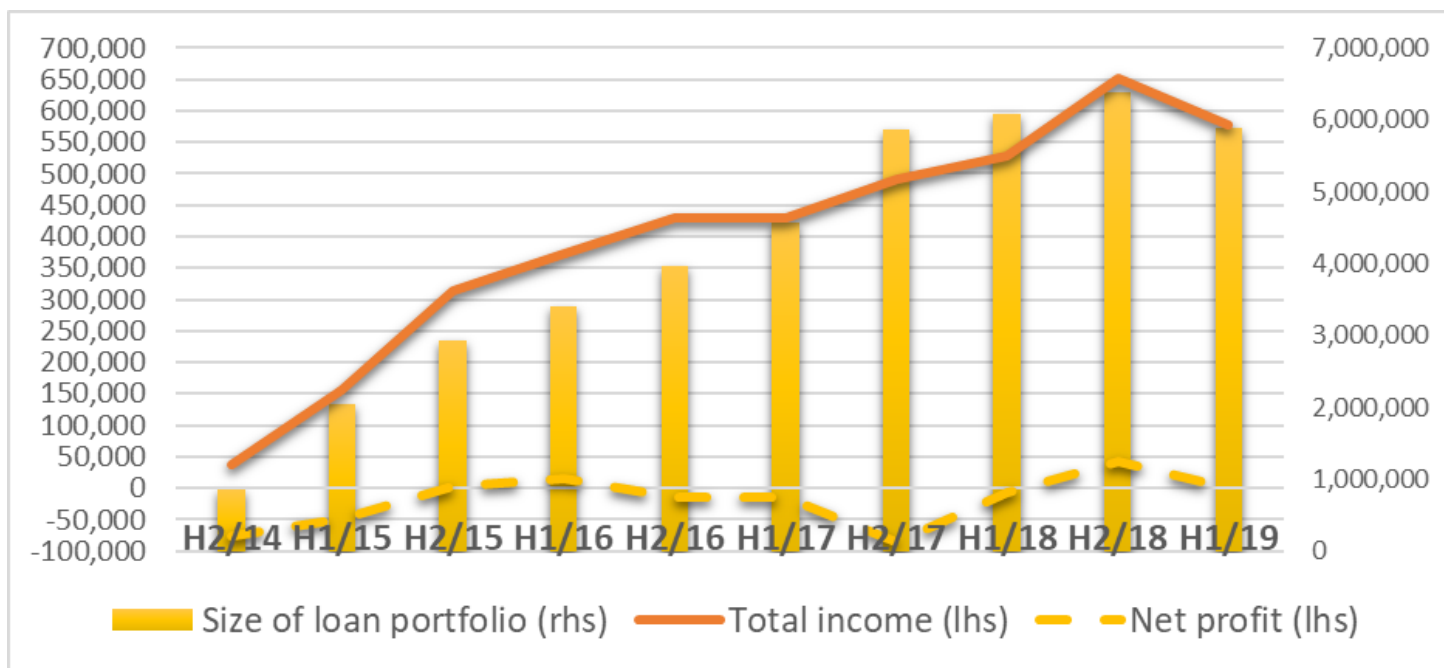
Changes in portfolio volume over the previous years

	H1 2019	H2 2018	H1 2018
Efficiency ratio	84,4%	67,7%	84,8%
ROA	0,11%	0,54%	-0,10%
ROE	0,87%	4,53%	-0,75%

On ratios

- Ratios are presented as a three-period comparative table
- Returns on Assets/Equity calculated from net income of 6 months
- Efficiency ratio – costs (excl interest expense) divided by net revenues

- The first six months of 2019 saw an income (interest & other) close to **€578,000** and net revenue (including interest expenses) close to **€282,000**. Most of the company's revenue comes from interest income, of which over 50% is from factoring and business loans. There have been no remarkable changes over the past six months in interest-related expenses and the YoY increase was kept under 10%.
- **Operational expenses** declined about **1%** in the course of the first six months of the year, YoY increase remained **under 9%**. Due to additions to the team, labour expenses have increased compared to the figures from a year ago. Most other expenses have decreased over the year.
- **EBTDA** has decreased over the half-year, but has seen a 13% YoY growth.



Financial statements

Income statement (unaudited), EUR

	H1/18	H2/18	H1/19
Interest income	459,190	558,487	482,520
Mortgage backed loans	273,298	259,945	206,850
Factoring and business loans	128,592	259,436	244,665
Consumer loans	57,299	39,105	31,006
Interest expense	-270,262	-295,574	-296,296
Net interest income	188,928	262,913	186,224
Other income	68,376	92,280	95,446
Total revenue	257,304	355,193	281,670
Labor expenses	-82,524	-111,881	-119,605
Operating expenses	-135,824	-128,563	-118,032
<i>IT expenses</i>	-25,513	-27,589	-22,111
<i>Marketing expenses</i>	-18,079	-21,053	-14,552
<i>Legal costs</i>	-19,822	-17,059	-17,287
<i>Accounting, including audit</i>	-11,936	-9,629	-1,225
<i>Financing fees</i>	-14,482	-6,231	-12,591
<i>Other operating expenses</i>	-45,992	-47,002	-50,266
Total expenses	-218,348	-240,444	-237,637
Profit before impairment losses (EBTDA)	38,956	114,749	44,034
Depreciation and amortization	-8,595	-13,963	-11,327
Changes in loan impairment reserve	-36,846	-59,501	-24,766
Net profit (loss) for the financial year	-6,485	41,285	7,940

Balance sheet (unaudited), EUR

	30 06 2018	31 12 2018	30 06 2019
Cash	245,619	732,842	544,485
Mortgage loans	3,816,521	3,605,249	2,351,516
Other loans to clients	2,262,399	2,775,219	3,540,002
<i>Factoring claims and bus. loans</i>	<i>1,365,208</i>	<i>1,870,948</i>	<i>2,621,562</i>
<i>Consumer credit claims</i>	<i>897,191</i>	<i>904,272</i>	<i>918,441</i>
Claims to subsidiaries and affiliates	190,386	391,896	448,663
Other receivables	69,520	84,512	61,906
Tangible fixed assets	9,072	8,416	10,573
Intangible fixed assets	12,896	108,833	129,002
TOTAL ASSETS	6,606,413	7,706,967	7,086,148
Bank loans	1,097,873	956,156	518,826
Bonds	4,116,186	4,825,759	4,649,697
Other loans	425,000	900,000	900,000
Interest payables	42,552	46,640	27,930
Other payables	55,721	68,046	76,042
Total liabilities	5,737,332	6,796,601	6,172,495
Share capital	279,812	279,812	279,812
Share premium	748,466	748,466	748,466
Retained earnings	-152,712	-152,712	-122,565
Net profit for the year	-6,485	34,800	7,940
Total equity	869,081	910,366	913,653
TOTAL LIABILITIES AND EQUITY	6,606,413	7,706,967	7,086,148